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Philipp Sterner joined MarketAxess in 2013 and is the Head of Sales, Asia. He is responsible for business development across the Asia-Pacific region, managing a team of investor client and dealer relationship managers based in Hong Kong and Singapore. Mr. Sterner began his career with MarketAxess in its London office, relocating in 2015 to expand MarketAxess' presence in Hong Kong. Prior to MarketAxess, Mr. Sterner was a Credit Market Sales Specialist with Tradeweb. Mr. Sterner also has experience with credit market data products, holding sales roles at Markit (now IHS Markit) and Standard & Poor's. He began his career with Dresdner Kleinwort (now Commerzbank). Mr. Sterner received his Bachelors of Arts in Business Studies from the University of Westminster.